

09/29/2022

Dear ICS Customers,

I am sure we have all been challenged in our efforts to get back to pre-pandemic “normal.” At ICS, we have worked closely with vendors to anticipate delays and place orders as early as possible to avoid disappointing you. We have kept you apprised of upcoming price increases so you could stock up on items in advance. In areas where supply chains were interrupted, delaying hoped-for new equipment such as copiers, we were able to make sure you had toner, supplies, parts and quality servicing to keep your operation running smoothly.

We are able to meet your purchasing needs and implement timely work-arounds to supply chain issues because we have been in the business for more than 80 years. We are a large, priority customer for our vendors and shippers. We get their attention. We negotiate good prices and we share the savings and service with you.

In this brochure, you will find updated information on our popular affordable programs for copiers, security cameras and phone systems. We have also added a section on computers and cyber security. Recently updated insurance protocols in the Archdiocese of New York require new computer security audits and procedures. Our vendors are leaders in this field and can help you comply during these changing times.

Please let us help you! When you buy from ICS, your purchasing partner, you get quality goods and great service. You also help us maintain the ability to bring you the best of everything at an affordable price.

Please review the product pages that follow. If you have questions or are interested in making a purchase, Please contact our Director of Equipment Sourcing Solutions Michael Quinn 845-258-0021 or visit our website at <https://nyics.org/equipment-sourcing-solutions>.

Thank you for being an ICS customer.

Sincerely,

*Theresa Cullen-Seidel*

Theresa Cullen-Seidel  
Executive Director

# Copiers

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ICS offers premium pricing on quality photocopiers from major manufacturers. We have secured wholesale purchasing contracts and comprehensive service agreements to provide you with the machine and pricing that works for you.

First, we consult with you to establish your likely anticipated usage based on your typical overall copying needs. This helps us recommend the most suitable model for your location.

We provide three distinct bid proposals based on a “per copy” rate, so you can compare them easily. The “per copy” rate will not change during your contract period. This makes it easy to plan and manage your copying budget.

After you make a choice, ICS arranges a low-interest rate payment plan. At the end of your contract, **YOU OWN THE MACHINE OUTRIGHT**, with no additional fees due. There are no automatic renewals or hidden restocking charges. However, if you would like a new copier at the end of your contract, ICS can offer you options.

ICS has a straightforward service contract that includes repair and/or replacement of all parts, labor, toner and staples. After your contract ends and you own your machine, ICS can help advise you on appropriate extended service agreements to keep your copiers in excellent working order.

The copy manufacturers we use follow industry standards: they stock parts and toner for a minimum of seven years after a model is discontinued. You do not need to worry about finding a dealer to service the equipment as you might if a different vendor goes out of business during the contract period. ICS helps arrange all of your servicing needs.

Since its inception in 2012, the ICS Equipment Sourcing Solutions program has saved parishes, schools and organizations thousands of dollars and prevented countless headaches. ICS can reduce your monthly payments and make sure you have the equipment you actually need to fulfill your mission.

ICS keeps track of your contract and lets you know all of your options before the contract expires. In addition, at the direction of the Vicar General, ICS reviews all expiring copier contracts and leases with outside vendors. Parishes, schools and institutions must send info about expiring agreements to ICS at least 150 days before they expire. ICS and the archdiocesan legal department examine the terms of the contract and advise you of any obligations going forward. This ensures that you are protected and in compliance with New York State law. ICS will help effect the safe, legal return of all equipment, if you choose to terminate your contract.

Please contact ICS to discuss how our professional Equipment Sourcing Solutions team can save you money and set you up with the copier you need.

# Cameras, Computer & Phone Systems

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## Computers and Cyber Security

ICS has helped parishes, schools and institutions determine what kind and how much computer equipment is needed for their unique situation. You do not have to spend a fortune for an integrated system or the Chromebooks offered in many schools.

Along with the equipment, security is a rapidly changing challenge. Gone are the days when “computer security” meant tethering your computer to your desk and hiding the password in the top drawer! The Archdiocese of New York cyber insurance program now requires all entities to evaluate safety measures and implement Multi-Factor Authentication (MFA) for email services. ICS vendors are qualified to follow the strictest protocols. They can secure your existing system or help you create a new, secure system that meets your needs and budget.

## Cameras and Phone Systems

ICS offers top-of-the-line phone and camera systems to ensure the security of your parishioners, students, staff, visitors and property. The ICS Equipment Sourcing Solutions team works with three prominent vendors to get you the appropriate equipment at the right price. ICS understands your complex needs and can help you achieve peace of mind.

We start with a thorough consultation to evaluate your actual needs, including voice, internet, messaging and overall security. We will recommend the most suitable solution, system and provider tailored to your budget. We will get you at least two bid proposals for your consideration. Where feasible, we will provide three proposals.

All of our vendors fulfill the requirements of the International Security Management System.

When you choose a system, ICS arranges a straightforward low-interest rate payment plan. At the end of your contract, **YOU OWN THE SYSTEM OUTRIGHT**, with no additional fees due.

The ICS Equipment Sourcing Solutions team arranges for the best service contract for your system and your budget. Service includes prompt repair and/or replacement of all parts. At the end of your contract with ICS, after you own the system, we will also recommend an extended service agreement to keep your phones and cameras at their peak performance.

We are happy to review the terms of your current contracts for telephones or security systems. Working with the archdiocesan legal department, we will advise you of your obligations under the contract and make sure you are protected and in compliance with New York State law. If you choose to terminate a non-ICS contract, we will help effect the safe, legal return of all equipment.

Please let us help you save money and stay safe. Let our experience ease your concerns. Contact the ICS Equipment Sourcing Solutions team for a complimentary consultation.

# Quality Systems Available



To arrange an on-site consultation  
Contact Equipment Director  
Mike Quinn 845-258-0021  
[Michael.Quinn@nyics.org](mailto:Michael.Quinn@nyics.org)



*Fresh Ideas Consultants*  
*Where Concepts Are Born (Sm)*



# AT&T



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Video



**Panasonic** RESELLER  
**AUTHORIZED** PARTNER

# SHARP



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# xerox

# Canon

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