

**Dear ICS Customers,**

We recently received a note from an Equipment Sourcing Solutions customer in Manhattan. It warmed my heart. This is what it said: "I don't usually give out testimonials but my recent experience with ICS regarding the purchase of two new copiers and the disposition of the two old copiers supplied by outside vendors was exceptional. ICS was able to close out the old copier deals and replace them with two new copiers at one-third of the price in a seamless, professional manner. Thank you for making this such a smooth and pleasant transaction."

Please let us help you, too. We have spent years developing a successful cost-effective program that puts high quality copiers into your offices and then services them for a very affordable price. We have chosen reliable brands with accessible service people. Our contracts are clear, simple and fair. And they have an end date!

ICS is your purchasing partner and we are here to serve you. In addition to copiers, we also offer phone and security camera systems through our Equipment Sourcing Solutions program. We will help you identify the best product for your needs and then get multiple bids for you to review. There is no high-pressure sales pitch or obligation.

ICS has been helping parishes and schools access quality products and services at reasonable prices for more than 80 years. When you buy from ICS, you also help us maintain the ability to bring you the best of everything at an affordable price.

Please review the product pages that follow. If you have questions or are interested in making a purchase, call our Customer Care Team or fill out the order form.

Thank you for being an ICS customer.

Sincerely,

Theresa Cullen-Seidel  
Executive Director

# Copiers

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ICS offers premium pricing on quality photocopiers from major manufacturers. We have secured wholesale purchasing contracts and comprehensive service agreements to provide you with the machine and pricing that works for you.

First, we consult with you to establish your likely anticipated usage based on your typical overall copying needs. This helps us recommend the most suitable model for your location.

We provide three distinct bid proposals based on a “per copy” rate, so you can compare them easily. The “per copy” rate will not change during your contract period. This makes it easy to plan and manage your copying budget.

After you make a choice, ICS arranges a low-interest rate payment plan. At the end of your contract, **YOU OWN THE MACHINE OUTRIGHT**, with no additional fees due. There are no automatic renewals or hidden restocking charges. However, if you would like a new copier at the end of your contract, ICS can offer you options.

ICS has a straightforward service contract that includes repair and/or replacement of all parts, labor, toner and staples. After your contract ends and you own your machine, ICS can help advise you on appropriate extended service agreements to keep your copiers in excellent working order.

The copy manufacturers we use follow industry standards: they stock parts and toner for a minimum of seven years after a model is discontinued. You do not need to worry about finding a dealer to service the equipment as you might if a different vendor goes out of business during the contract period. ICS helps arrange all of your servicing needs.

Since its inception in 2012, the ICS Equipment Sourcing Solutions program has saved parishes, schools and organizations thousands of dollars and prevented countless headaches. ICS can reduce your monthly payments and make sure you have the equipment you actually need to fulfill your mission.

ICS keeps track of your contract and lets you know all of your options before the contract expires. In addition, at the direction of the Vicar General, ICS reviews all expiring copier contracts and leases with outside vendors. Parishes, schools and institutions must send info about expiring agreements to ICS at least 150 days before they expire. ICS and the archdiocesan legal department examine the terms of the contract and advise you of any obligations going forward. This ensures that you are protected and in compliance with New York State law. ICS will help effect the safe, legal return of all equipment, if you choose to terminate your contract.

Please contact ICS to discuss how our professional Equipment Sourcing Solutions team can save you money and set you up with the copier you need.

# Security Cameras and Phone Systems



ICS offers top-of-the-line phone and camera systems to ensure the security of your parishioners, students, staff, visitors and property. The ICS Equipment Sourcing Solutions team works with three prominent vendors to get you the appropriate equipment at the right price. ICS understands your complex needs and can help you achieve peace of mind.

We start with a thorough on-site consultation, review of the environment and a conversation with your organization to evaluate your actual needs, including voice, internet, messaging and overall security. We offer quality systems like Panasonic, Norstar, AT&T, Avaya, Cisco, Polycom and Hikvision, to name a few. We will recommend the most suitable solution, system and provider tailored to your budget. We will get you at least two bid proposals for your consideration. Where feasible, we will provide three proposals.

***All of our vendors fulfill the requirements of the International Security Management System.***

When you choose a system, ICS arranges a straightforward low-interest rate payment plan. At the end of your contract, YOU OWN THE SYSTEM OUTRIGHT, with no additional fees due.

The ICS Equipment Sourcing Solutions team arranges for the best service contract direct with the chosen vendor (no middle man) for your system and your budget. Service includes prompt repair and/or replacement of all parts. At the end of your contract with ICS, after you own the system, we will also recommend an extended service agreement to keep your phones and cameras at their peak performance. All work is guaranteed.

We are happy to review the terms of your current contracts for telephones or security systems. Working with the archdiocesan legal department, we will advise you of your obligations under the contract and make sure you are protected and in compliance with New York State law. If you choose to terminate a non-ICS contract, we will help effect the safe, legal return of all equipment.

Please let us help you save money and stay safe. Let our experience ease your concerns. Please contact the ICS Equipment Sourcing Solutions team for a complimentary consultation.



To arrange an on-site consultation  
Contact Equipment Director  
Mike Quinn 845-258-0021  
[Michael.Quinn@nyics.org](mailto:Michael.Quinn@nyics.org)



***Fresh Ideas Consultants***  
*Where Concepts Are Born (Sm)*



# Quality Systems Available

**Canon**



KONICA MINOLTA

**SHARP**



**AT&T**



**AVAYA**



**POLYCOM<sup>®</sup>**  
Certified Partner  
Video

**Panasonic** RESELLER  
**AUTHORIZED** PARTNER

**TOSHIBA**



**KYOCERA**

**xerox**

**RICOH**