



FAITH FORWARD...

TOGETHER AGAIN

AS WE GO FORWARD AND, HOPEFULLY, HAVE MOST OF THE COVID-19 CONCERNS BEHIND US, WE CAN AGAIN BEGIN TO FOCUS ON THE WONDERFUL WORK OF THE CHURCH!

With that as a backdrop... perhaps you will understand why you will see, among other things, ideas and promotions on Advent candles..., Christmas wreaths and poinsettias..., candles..., and new publications

THINK ABOUT YOUR NEEDS AS THEY MAY RELATE TO:

CHRISTMAS DECOR:

- Christmas Poinsettias in different colors and sizes, with gold covers for their pots
- Christmas Wreaths in several different sizes with red bows; white pine roping

CANDLES:

- Advent Candle Sets – beeswax and stearine; pillars with Damask design
- Sanctuary Candles and Altar Candles

PUBLICATIONS:

- 2021 ORDO for the New York Archdiocese (among others), as well as the Spanish Edition
- 2022 Liturgical Desk Calendar - available early next year
- 2022 Daily Mass Record - available in November

BE SURE TO VISIT OUR STORE AT [NYICS.ORG/STORE](https://nyics.org/store)

You will find items in the store that are promoted in this issue, as well as many other products that may be needed by your church, school, or catholic organization.

BROWSE THROUGH OUR WEBSITE – [NYICS.ORG](https://nyics.org) – to get an idea of the wide-ranging variety of products and services that we represent.

INSTITUTIONAL COMMODITY SERVICES

Poinsettias and Wreaths



CHRISTMAS POINSETTIAS

Size	Number of Pots/Pack	Pack Price
6.5" Poinsettia (Red, White, Pink, Marble), 1 plant/pot	8	\$63.00
7.0" Poinsettia (Red and White), 2 plants/pot	6	\$85.00
8.0" Poinsettia (Red and White), 3 plants/pot	4	\$83.00
10.0" Poinsettia (Red and White), 4 plants/pot	2	\$75.00
14.0" Poinsettia (Red only), 9 plants/pot	1	\$75.00

SPECIAL CONSIDERATIONS REGARDING THE POINSETTIAS:

- The 6.5", 7.0", 8.0", and 10.0" poinsettias come with gold pot covers
- The 14.0" poinsettia comes in a gold colored pot
- Minimum order of \$550.00 is required for free delivery
- \$35.00 delivery charge on orders less than \$550.00

DELIVERY SCHEDULE

- 12/21/20 - Bronx, Yonkers, Upstate New York
- 12/22/20 - Staten Island, Queens, Brooklyn, New Jersey
- 12/23/20 - New York City

CHRISTMAS GREENS (ALL WREATHS ARE NOBLE FIR) - PRICING NOT YET FINALIZED**

Size	Wreaths/Pack	Pack Price
75 feet, White Pine Roping	N/A	\$ N/A
16" Wreath w/Red Bow	6	\$ N/A
24" Wreath w/Red Bow	6	\$ N/A
32" Wreath w/Red Bow	4	\$ N/A
40" Wreath w/Red Bow	1	\$ N/A
48" Wreath w/Red Bow	1	\$ N/A
60" Wreath w/Red Bow	1	\$ N/A

**Nominal increase from last year is anticipated

ORDER MUST BE PLACED BY NOVEMBER 20TH

VISIT OUR ONLINE STORE AT WWW.NYICS.ORG/STORE TO PLACE YOUR ORDER OR CONTACT YOUR LOCAL ICS SALES REPRESENTATIVE

INSTITUTIONAL COMMODITY SERVICES

646-794-2600

www.NYICS.org

1011 First Avenue, New York, NY 10022

Candles



ADVENT CANDLES

- 51% Beeswax, Purple/Pink
- Stearine, Purple/Pink
- Pillar Stearine, Purple/Pink
- Special collection sets in traditional colors of Advent

Ask your ICS representative about the different sets, brands, styles, and sizes that are available - all at discounted prices

ALTAR AND SANCTUARY CANDLES

Altar Candles - some options to consider:

- 51% or 100% Beeswax
- Choices of candle ends
- Steric molded
- Variety of sizes
- Different styles and brands
- Discounted pricing

Sanctuary Candles - options to consider:

- Glass: available in amber, blue, green, opal, purple, and ruby
- Plastic devotional in clear, ruby, and blue
- Variety of burn times
- Glass & insert combinations with variety of colored globes
- Different styles and brands
- Discounted pricing

Consult with your ICS representative about the different sets, brands, styles, and sizes that are available - all at discounted prices



Place your order by contacting your local ICS sales representative or our *Customer Care Group* at 646-794-2600.

INSTITUTIONAL COMMODITY SERVICES

646-794-2600

www.NYICS.org

1011 First Avenue, New York, NY 10022

Altar Wines

ORDERS CANNOT BE ACCEPTED FOR PARISHES LOCATED IN CONNECTICUT OR NEW JERSEY

MONT LA SALLE



** BE SURE TO INQUIRE ABOUT POSSIBLE MONT LA SALLE "FALL" SALE **

DRY WINES, 12% ALCOHOL BY VOLUME	SIZE	PRICE
Abbey White—light, straw colored, medium (750 ML <u>ONLY</u>)	12/750ML	\$ 70.00 per case
Abbey Red—dry, full bodied Burgundy (750 ML <u>ONLY</u>)	4/3L Jugs	\$ 74.25 per case
Haut Sauterne—pale gold with a soft, flavorful taste (750 ML <u>ONLY</u>)		
Rose—light pink-colored with a touch of sweetness		
LIGHT WINES, 12% ALCOHOL BY VOLUME		
Chateau Des Freres—pale golden, rich and fruity (750 ML <u>ONLY</u>)	12/750ML	\$ 70.00 per case
Concord—dark purple, medium sweet (750 ML <u>ONLY</u>)	4/3L Jugs	\$ 74.25 per case
Rosato—dark rose with a rich mellow taste		
St. Paul—garnet red, light and sweet		
Pink Catawba—bright pink, sweet taste (750 ML <u>ONLY</u>)		
WINES, 18% ALCOHOL BY VOLUME		
Angelica—pale gold, fruity with a rich bouquet	12/750ML	\$ 71.85 per case
La Salle Special—light straw with sweet mellow flavor	4/3L Jugs	\$ 75.25 per case
Port—ruby-red, naturally sweet and flavorful		
Tokay—amber, medium sweet, very soft flavor		
NON-ALCOHOLIC WINE		
Mustum Grape Juice—deep grape color, alcohol-free, 100% natural grape juice made from Concord grapes, no sugar (NOT available in 3L jugs)	12/750ML	\$ 72.50 per case

· FREE delivery (except to upper New York State) for orders of EIGHT (8) cases or more

CRIBARI

CRIBARI
Premium Altar Wines

MEDIUM DRY WINES, 12% ALCOHOL BY VOLUME --uby-red,	SIZE	PRICE
-	12/750ML	1-4 cases, \$ 75.00 per case 5+ cases, \$ 69.00 per case
Chablis—pale-straw, light bodied, dry and tart, delicate bouquet		
Haut Sauterne—pale-gold, delightful and slightly sweet Vin	4/4L Jugs	1-4 cases, \$ 82.00 per case
Rose—pink, slightly sweet, delicate bouquet	(ONLY Vin Rose is available in this size)	5+ cases, \$ 79.00 per case
LIGHT SWEET WINES, 12% ALCOHOL BY VOLUME		
Rosato—delicate, pink, not quite as sweet as Light Red	12/750ML	1-4 cases, \$ 80.00 per case
White Rosato—delicate, sweet, straw color (NOT available in 4L)		5+ cases, \$ 72.00 per case
Light Red—dark pink, sweet	4/4L Jugs	5+ cases, \$ 90.00 per case
Light Muscat—light amber, delightful muscat bouquet (NOT available in 4L)		1-4 cases, \$ 84.00 per case
FORTIFIED WINES, 18% ALCOHOL BY VOLUME		
Golden Angelica—golden color, pleasantly sweet	12/750ML	1-4 cases, \$ 80.00 per case
Tokay—red amber, medium sweet (NOT available in 4L)		5+ cases, \$ 72.00 per case
Port—ruby red, velvety smooth and rich	4/4L Jugs	1-4 cases, \$ 90.00 per case 5+ cases, \$ 85.00 per case

Important Information on Cribari orders:

- In order to take advantage of the Cribari discounts listed above offered on purchases of five cases or more, the same wine must be ordered
- CRIBARI DELIVERY IS FREE FOR ORDERS OF 10 CASES OR MORE (A FLAT RATE OF \$20.00 APPLIES TO ALL ORDERS FOR LESS THAN 10 CASES)

Cavanagh Altar Bread

PURCHASE BY STANDARD PACKAGING – SAVE 5%

SIZE/TYPE	ITEM QUANTITY	STD RETAIL PRICE	ICS PRICE	INITIAL SAVINGS OPPORTUNITY
1 1/8" White	Box of 1000	\$12.40/box	\$11.75/box	Our basic pricing schedule affords you a minimum savings of at least six percent (6%) less than standard retail prices
1 3/8" White	Box of 1000	\$17.50/box	\$16.60/box	
1 3/8" Wheat	Box of 1000	\$22.10/box	\$20.90/box	
1 3/8" White	Container of 750	\$13.10/container	\$12.40/container	
1 3/8" Wheat	Container of 750	\$16.60/container	\$15.70/container	
2 3/4" White	Box of 50	\$4.35/box	\$4.10/box	
2 3/4" Wheat	Box of 50	\$5.50/box	\$5.20/box	
1 3/8" Low Gluten	Box of 25	\$12.80/box	\$12.15/box	

CONCELEBRATION

5 3/4" Wheat	Box of 25	\$13.70/box	\$ 12.95/box
--------------	-----------	-------------	--------------

PURCHASE UNDER 'RECURRING ORDER PROGRAM' – SAVE 15%

SIZE/TYPE	ITEM QUANTITY	STD RETAIL PRICE	ICS PRICE	CONSIDER THESE ADVANTAGES...
1 1/8" White	Box of 1000	\$12.40/box	\$10.50/box	<ul style="list-style-type: none"> • Place your order only one time • Automatic shipment sent first week of the month • Determine your own delivery frequency (monthly, every other month, quarterly) • Savings of 15% off of standard retail pricing • SKIP DELIVERY OPTION is available – suspend a shipment twice a year, as your inventory warrants
1 3/8" White	Box of 1000	\$17.50/box	\$14.85/box	
1 3/8" Wheat	Box of 1000	\$22.10/box	\$18.70/box	
1 3/8" White	Container of 750	\$13.10/container	\$11.10/container	
1 3/8" Wheat	Container of 750	\$16.60/container	\$14.05/container	
2 3/4" White	Box of 50	\$4.35/box	\$3.70/box	
2 3/4" Wheat	Box of 50	\$5.50/box	\$4.65/box	
1 3/8" Low Gluten	Box of 25	\$12.80/box	\$ 10.85/box	

CONCELEBRATION

5 3/4" Wheat	Box of 25	\$13.70/box	\$ 11.70/box
--------------	-----------	-------------	--------------

PURCHASE BY CASE PACKAGING (VOLUME) – SAVE 19%

SIZE/TYPE	CASE QUANTITY	CASE PRICE	PER BOX/CONTAINER	AN ADDITIONAL SAVINGS OPPORTUNITY
1 1/8" White	20 Boxes of 1000	\$201.90	\$10.10/box	<ul style="list-style-type: none"> • Think about ordering in larger volumes to reap the benefit of an additional discount off of standard retail prices on a per package basis. • We have negotiated with Cavanagh Altar Bread and they are passing along additional volume purchasing discounts that you can take advantage of.
1 3/8" White	16 Boxes of 1000	\$227.40	\$14.21/box	
1 3/8" Wheat	16 Boxes of 1000	\$286.75	\$17.92/box	
1 3/8" White	20 Containers of 750	\$213.20	\$10.66/container	
1 3/8" Wheat	20 Containers of 750	\$269.85	\$13.49/container	
2 3/4" White	40 Boxes of 50	\$142.00	\$3.55/box	
2 3/4" Wheat	40 Boxes of 50	\$178.75	\$4.47/box	
1 3/8" Low Gluten	Only sold in Box of 25	N/A	N/A	

CONCELEBRATION

5 3/4" Wheat	Only sold in Box of 25	N/A	N/A
--------------	------------------------	-----	-----

SHIPPING COST NOT INCLUDED IN ABOVE PRICES

PLACE YOUR ORDER: VISIT OUR ONLINE STORE OR CONTACT YOUR ICS SALES REPRESENTATIVE
ENROLL IN OUR 'RECURRING ORDER PROGRAM': COMPLETE THE ONLINE FORM ON OUR WEBSITE

2021 Ordo



ORDER YOUR 2021 ORDO...

Benefit from ICS's discounted pricing - place your order today and be ready to take delivery over the coming months.

	LIST PRICE	ICS PRICE	SHIPPING	TOTAL - LIST	TOTAL - ICS
Initial Copy	\$19.95	\$18.45	\$3.75	\$23.70	\$22.20

Additional Copies from ICS: \$18.70 (includes shipping)

Additional Copies at List Price: \$20.20 (includes shipping)

Three easy ways to place your order...

- Visit our **ONLINE STORE** (nyics.org/store) and add it to your shopping cart, along with any other item you may wish to purchase;
- Complete our online **2021 ORDO Order Form** (accessible from the [ORDER FORM](#) tab on our website HOME page) and simply fill in the information and click **{SUBMIT}** at the bottom; or
- **CONTACT the ICS Customer Care Group at 646-794-2600** who will be happy to assist you with your order.

Either way you contact us, your order will be promptly processed and we will have your 2021 ORDO delivered to your parish as promptly as possible.

So... place your order with us now and:

- Secure ICS's discounted pricing, including delivery, regardless of where the publication is sent
- Ensure that your publication is received at the parish no later than November 2020.

Our inventory includes publications for all of the following (arch) dioceses:

- New York Archdiocese
 - Albany Diocese
 - Brooklyn Diocese
 - Rockville Centre Diocese
 - Newark Archdiocese
 - Camden, Metuchen, Paterson, and Trenton Dioceses
 - Hartford Archdiocese
 - Bridgeport, Norwich Dioceses
 - Providence, RI Diocese
- **In addition**, a Spanish Edition (non-provincial & without necrology, with pertinent notes and celebrations) is also available.

FEEL FREE TO CONTACT YOUR ICS SALES REPRESENTATIVE WITH ANY QUESTIONS ABOUT THIS ORDER OR ANY OF THE PRODUCTS WE REPRESENT

2022 Daily Mass Record and Liturgical Desk Calendar



2022 DAILY MASS RECORD – AVAILABLE IN NOVEMBER 2020

- Includes more than 14 months
- Runs from the first Sunday of Advent through January of 2023
- Contains complete liturgical information for each day
- Provides more than enough space to record appointments/write special notes
- Pages have room for noting parish statistics and specified/unspecified masses

*Daily Mass Record: ICS's discount price is **\$30.75**, as compared to the standard retail price of **\$38.00***

2022 LITURGICAL DESK CALENDAR – AVAILABLE IN JANUARY 2021

- Easy-to-read display of complete liturgical information and daily readings
- Listings given for Catholic, Protestant, Orthodox
- Jewish, U.S. and Canadian holidays and holidays
- Includes two-year calendar summary, through 2022

*2022 Liturgical Desk Calendar: ICS's discount price is **\$15.75**, as compared to the standard retail price of **\$19.50***

*****PRICES DO NOT INCLUDE SHIPPING FEES*****

**PLACE YOUR ORDER ONLINE BY GOING TO THE ICS ONLINE ORDER FORM
which is available from the "ORDER FORM" tab section on our website homepage,
OR**

Feel free to contact your ICS representative with any questions
about this order or any of the products we represent.



*Over 75 years of
service to the Church*

...Our mission is to serve all of the parishes, schools, and Catholic institutions in the New York tri-state area by connecting those entities with vendors that can deliver merchandise and services at the most competitive prices.

The ICS Team

www.NYICS.org

CUSTOMER CARE:

Kevin Sullivan, Manager

646-794-2613 / kevin.sullivan@nyics.org

Andrew Ong, Supply Chain Admin.

646-794-2609

andrew.ong@nyics.org

Terrence Clark, Specialist

646-794-2623

terrence.clark@nyics.org

Katherine Brugueras, Specialist

646-794-2620

katherine.brugueras@nyics.org

SALES:

Michael Quinn, Director of Sales

845-258-0021 / michael.quinn@nyics.org

Peter Farrell, Sales Representative

347-501-0188 / peter.farrell@nyics.org

ALBANY, CONNECTICUT, QUEENS,
BROOKLYN, EAST/NORTHEAST BRONX

Bob O'Neill, Sales Representative

845-323-6978 / robert.oneill@nyics.org

SOUTH/NORTHWEST BRONX, WESTCHESTER,
ROCKLAND, ORANGE, PUTNAM, DUTCHESS,
ULSTER & SULLIVAN COUNTIES

Magdoline Messiha, Sales Representative

917-721-8373 / magdoline.messiha@nyics.org

STATEN ISLAND, MANHATTAN

James Seidel, Sales Representative

845-304-5592 / james.seidel@nyics.org

CAMDEN, NEWARK

SPECIAL SERVICES:

COPIERS & TELEPHONE SYSTEMS (Sales and Sourcing)

Michael Quinn, Equipment Director

845-258-0021 / michael.quinn@nyics.org

equipment.leases@nyics.org

Dorota Czyzewska, Equipment Coordinator

646-794-2617 / dorota.czyzewska@nyics.org

Fax: 866-950-4250

AUTOMOTIVE (Sales, Leasing, Service)

Sal Ervolino

516-658-6009 / sal@trinityautomotive.com

BROOKLYN, QUEENS, ROCKVILLE CENTRE, ALBANY

Michael Chapman

917-748-4902 / michael@trinityautotwo.com

MANHATTAN, BRONX, WESTCHESTER, STATEN ISLAND

MANAGEMENT:

Theresa Cullen-Seidel, Executive Director

646-794-2735 / theresa.cullen-seidel@nyics.org